

TRINITY ENERGY LIMITED | CORPORATE PROFILE



FUELING

AFRICA'S

VIBRANCY

THROUGH

DYNAMIC

ENERGY

SOLUTIONS

Trinity Energy is a fast growing pan-African energy player providing its customers across Africa with dynamic energy solutions since the year 2012.

We are committed to deliver world class energy solutions for our customers across the continent while remaining fully conscious of the unique requirements of each of our customers.

Our experience as a company guarantees the uninterrupted supply of fuel and lubricants, even in remote areas wherever we operate.

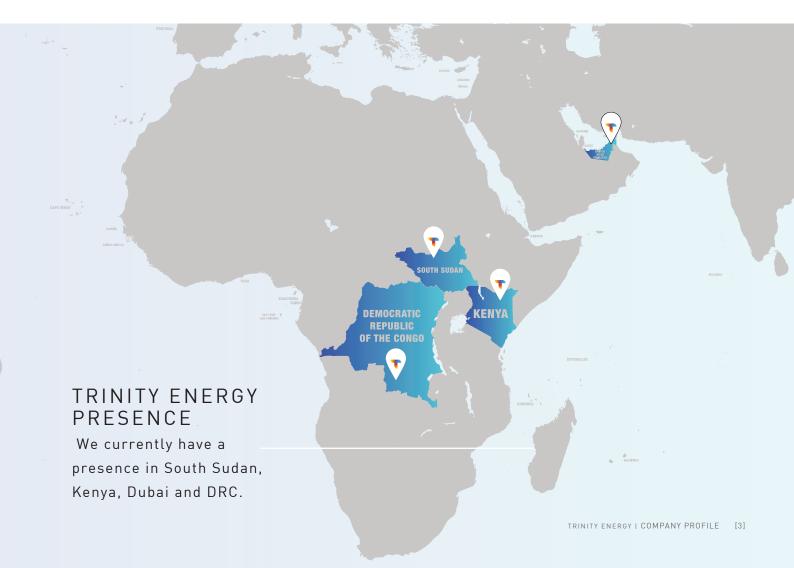
# ABOUT US

Trinity Energy's pan-African footprint plays a critical role in assuring the security of energy supply for our customers. Trinity Energy accounts for over 40% of the fuel market share in South Sudan. More than half of the Nation's fuel retailers rely on Trinity Energy's reliable supply chain to meet their clients' needs.

Trinity Energy owns and operates extensive fuel storage and logistics infrastructure assuring our clients of consistent and reliable fuel supply.

We are proud to have Africa's largest trade finance bank, the African Export-Import Bank (Afrexim Bank), as our financial partner. Together, we support our customers and help secure energy security in the markets that we operate. Our relationship with global and regional petroleum trading companies makes our upstream supply of fuel products unparalleled in East Africa.

With offices in South Sudan, Kenya, DRC and the United Arab Emirates we are able to offer our customers globalised solutions.



# OUR **VALUES**



Trinity Energy is signatory to the principles of the United Nations Global Compact underlying our commitment to the 10 principles of the UN Global Compact under respect for human rights, ethical labour practices, environmental sustainability and the fight against corruption.

Through these values and our commitment to furthering the Sustainable Development Goals, we meaningfully contribute to a sustainable future for Africa.

#### TRINITY ENERGY IS:

A PROUD SIGNATORY OF THE UNITED NATIONS GLOBAL COMPACT.

## TRINITY ENERGY IS:

ISO 9001:2015 CERTIFIED.

#### TRINITY ENERGY IS:

A CHAMPION OF PRIVATE SECTOR GROWTH IN THE REGION.

# OUR COMMITMENT

As an ISO 9001:205 certified company, we are not only committed to world-class standards in energy, but also to principles of sustainability and accountability to all our stakeholders. We believe that a vibrant and well-governed private sector will drive sustainable growth across Africa.

Our commitment to sustainable business practices has driven us to reinvest in all markets in which we are present—developing infrastructure and strengthening vendor and supply chain relationships. We believe that business ethics are a core enabler of sustainable development.

We are continuously working to build a meaningful pathway towards a more prosperous, sustainable, and equitable future for Africa through our business. SUSTAINABLE BUSINESS PRACTICES HAS DRIVEN US TO REINVEST IN ALL MARKETS IN WHICH WE ARE PRESENT".

# TRINITY AT A GLANCE



OVER 25,000 **CUSTOMERS SERVED EVERY MONTH** 

MORE THAN \$1.5M **INVESTED IN CSR** IN 2020/22



**MEMBERS OF STAFF** 

OVER 400M LITRES OF PETROLEUM PRODUCTS TRADED FROM 2018

75M LITRES OF STORAGE UNDER **DEVELOPMENT** 

20M **BARRELS OF** CRUDE OIL TRADED FROM 2018

**CLOSE TO** 

40% **MARKET SHARE IN** SOUTHSUDAN

## OUR VALUE IN ENTERPRISE

#### FUEL DELIVERY

Trinity Energy provides fuel products to stationary installations, infrastructure, and generator sites. Based on customer needs, we offer bespoke logistics and supply chain solutions to ensure the delivery of fuel products to remote or even risk prone locations.

Our fuel storage solutions allow us to deliver an uninterrupted supply of bulk fuel to our customer sites.

#### BULK FUFL SUPPLY

Trinity Energy supplies fuel in bulk to large consumers, downstream oil marketing companies, and retail filling stations. By addressing our customers fuel procurement and logistics needs, we enable our customers to focus on their core business.

Customers with self-managed distribution and supply chains can purchase fuel in large quantities directly from our depot at Nesitu.

Customers using this service enjoy the ability to buy quality tested fuel products in bulk without needing to arrange for crossborder transportation.

### ON-SITE FUELING SOLUTIONS

Trinity Energy can arrange custom on-site storage solutions for clients looking to leverage our existing capabilities without making a substantial capital investment themselves.

#### WHY CHOOSE TRINITY ENERGY?



#### **DYNAMIC** LOGISTICS

DELIVERY FOR CLIENTS, EVEN IN HIGH-RISK OR **ENVIRONMENTS ACROSS BORDERS** 



#### QUALITY **PRODUCTS**

WE TEST ALL PRODUCTS, AND OUR UPSTREAM PROVIDERS OFFER INDUSTRY-LEADING **QUALITY AND** CONSISTENCY



#### **FLEXIBLE** FINANCING

WE ACCOMMODATE CUSTOMERS WITH UNIQUE NEEDS OR CONTRACT TERMS, **INCLUDING PAYMENT SCHEDULES** 



#### **RESILIENT OPERATIONS**

WE PROTECT OUR CLIENTS FROM VOLATILITY, GIVING THEM ENERGY **SECURITY AND** PEACE OF MIND

# OUR VALUE IN RETAIL

Trinity Energy has the most expansive retail petroleum footprint in South Sudan, with a growing retail footprint in other markets in East and Central Africa.

Serving over 25,000 customers a month, Trinity Energy filling stations offer recognised quality and service.

Organisational customers can arrange fuel purchasing agreements with Trinity Energy to offer drivers and fleet vehicles flexible fueling options wherever we are present.

Our robust supply chain allows our stations to maintain fuel availability even in times of fuel supply challenges.

Beginning in 2020, Trinity Energy has started an ambitious expansion plan with a target to have 100 retail stations in South Sudan by 2024 while also targeting robust regional expansion.

# WHY DO ORGANISATIONS TRUST TRINITY ENERGY?

#### FLEXIBLE PLANS

CLIENTS CAN ARRANGE FOR FLEET VEHICLES TO REFUEL AT ANY OF OUR LOCATIONS WITH FLEXIBLE PAYMENT TERMS



LARGE FOOTPRINT
TRINITY ENERGY IS THE
LARGEST RETAIL FUEL
VENDOR IN SOUTH
SUDAN WITH A GROWING
REGIONAL FOOTPRINT

QUALITY FUEL
WE PERFORM TESTS
FOR QUALITY AT OUR
WORLD-CLASS
TESTING FACILITIES

# GROWTH AND SUSTAINABILITY



#### INVESTING IN TOMORROW

Trinity Energy promotes sustainable development in our communities. Our commitment extends to the foundation of our business. Trinity Energy has adopted a precautionary approach to environmental challenges and recognises its obligation to expand access to affordable, reliable, sustainable, and modern energy. Trinity Energy proudly invests in sustainable and renewable energy infrastructure and environmentallv responsible product offerings.

In line with this commitment to sustainable development, Trinity Energy will soon launch an initiative to limit the human, ecological, and developmental effects resulting from the use of unsustainable cooking fuels. Using charcoal and firewood contribute to deforestation and are a significant cause of respiratory illness and eye diseases. As part of this effort, Trinity Energy will introduce affordable commercial and domestic liquefied petroleum gas ("LPG") products as a more sustainable alternative to charcoal and firewood.

Through these and other efforts, we reinforce our commitment to sustainable development in Africa.



**EFFICIENT AND CLEAN REFINING** USING MODERN TECHNOLOGY AND MANUFACTURING PROCESSES, THE 40.000 BARREL PER DAY TRINITY ENERGY REFINERY IN PALOCH WILL SET A NEW STANDARD FOR EFFICIENCY AND ENVIRONMENTAL RESPONSIBILITY IN AFRICA

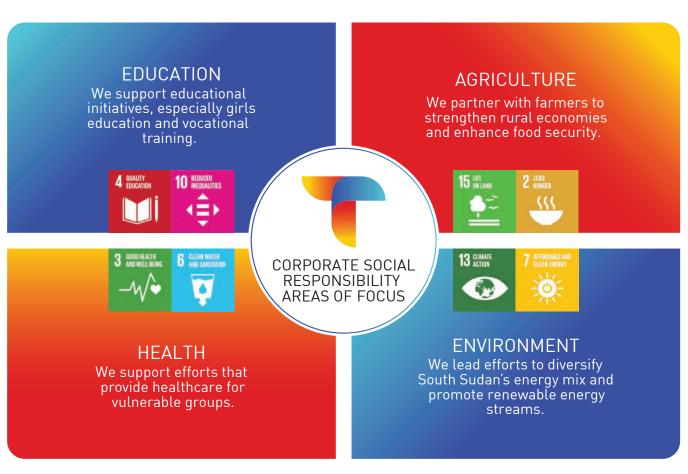


SUSTAINABLE POWER GENERATION TRINITY ENERGY IS WORKING IN COLLABORATION WITH THE SOUTH SUDAN MINISTRY OF ENERGY AND DAMS (MED) AND AFREXIM BANK IN THE DEVELOPMENT OF A 20MW SOLAR POWER PLANT



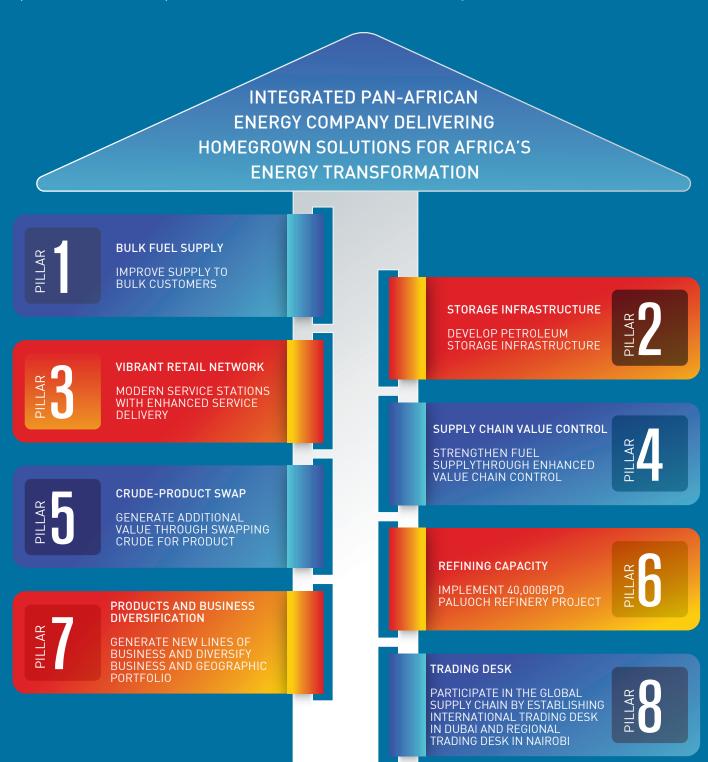
CLEAN COOKING FUEL TRINITY ENERGY WILL INTRODUCE AFFORDABLE COMMERCIAL AND DOMESTIC LIQUEFIED PETROLEUM GAS ("LPG") PRODUCTS AS A MORE SUSTAINABLE ALTERNATIVE TO CHARCOAL AND FIREWOOD





# TRINITY ENERGY'S 8 GROWTH PILLARS

Trinity Energy is dedicated to delivering homegrown energy solutions for Africa's economic and social transformation. To achieve this agenda, the company has outlined eight growth pillars that will help steer this direction over the next 5-7 years.



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